



# FOURTH QUARTER 2021 EARNINGS CALL

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February 15, 2022

# **SPEAKERS**

## **BUSINESS & STRATEGY UPDATE**

**Gary Norcross**  
*Chairman and  
Chief Executive Officer*



## **UNLOCKING THE POWER OF FIS**

**Stephanie Ferris**  
*President*

## **FINANCIAL RESULTS & GUIDANCE**

**Woody Woodall**  
*Chief Financial Officer*

# DISCLOSURES

## Forward-looking Statements

Our discussions today, including this presentation and any comments made by management, contain “forward-looking statements” within the meaning of the U.S. federal securities laws. Any statements that refer to future events or circumstances, including our future strategies or results, or that are not historical facts, are forward-looking statements. Actual results could differ materially from those projected in forward-looking statements due to a variety of factors, including the risks and uncertainties set forth in our earnings press release dated February 15, 2022, our annual report on Form 10-K for 2020 and our other filings with the SEC. We undertake no obligation to update or revise any forward-looking statements. Please see the Appendix for additional details on forward-looking statements.

## Non-GAAP Measures

This presentation will reference certain non-GAAP financial information. For a description and reconciliation of non-GAAP measures presented in this document, please see the Appendix attached to this presentation or visit the Investor Relations section of the FIS website at [www.fisglobal.com](http://www.fisglobal.com).



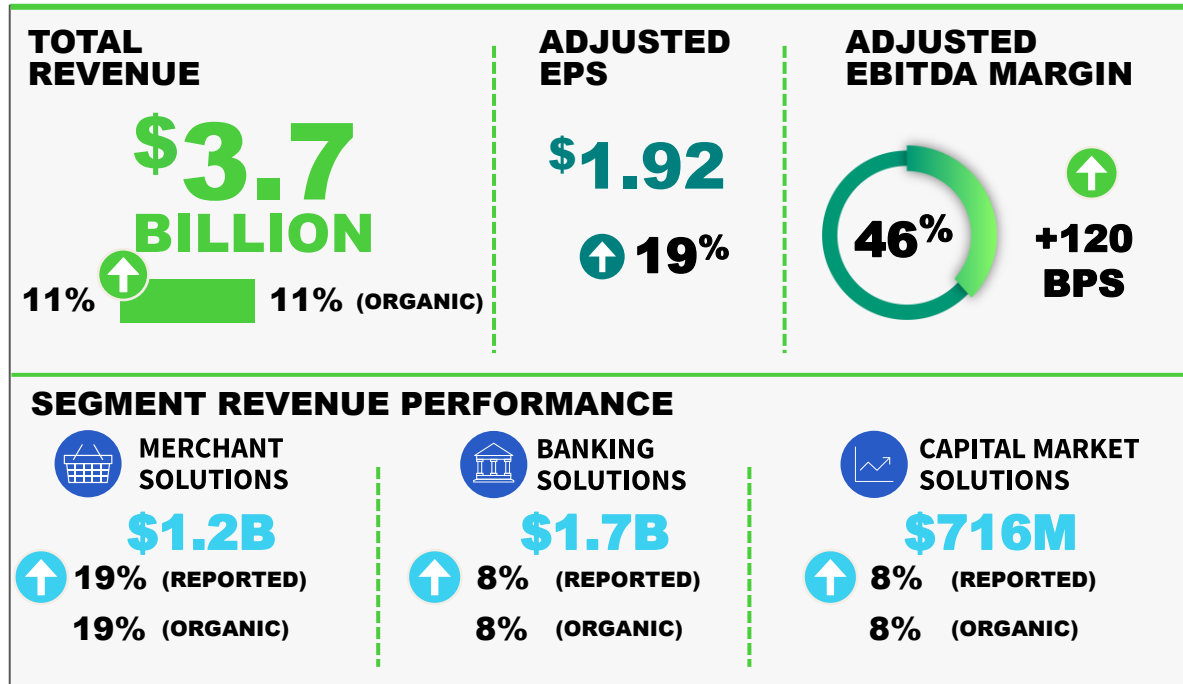
# **BUSINESS & STRATEGY UPDATE**

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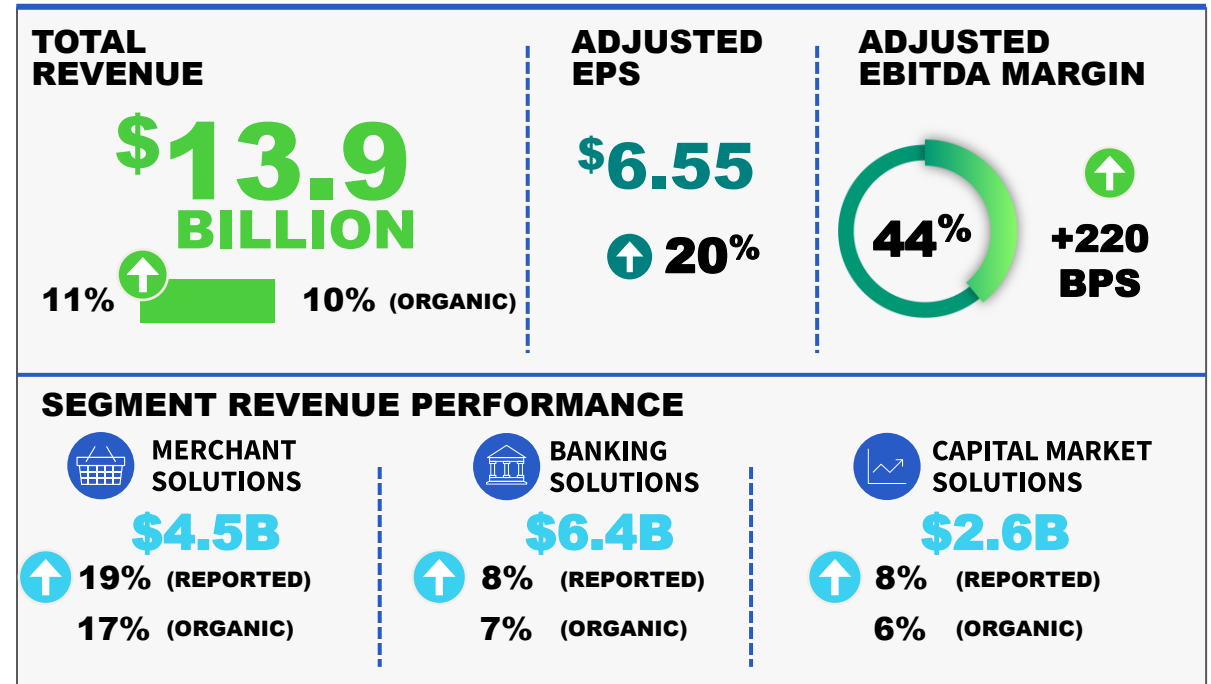


# STRONG EXECUTION ACROSS ENTERPRISE

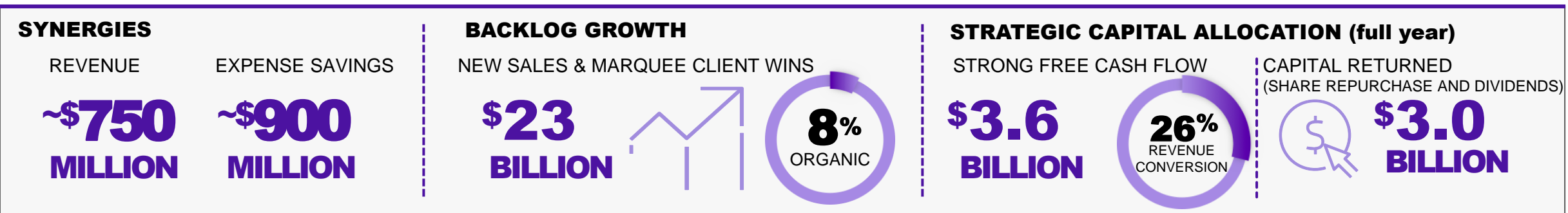
## Q4 RESULTS



## FY RESULTS



## KEY METRICS



# LANDMARK CLIENT WINS

Industry leaders look to FIS to help them innovate and grow

## BANKING

### Top 15 Global Financial Institution

Ongoing success with Modern Banking Platform (MBP)

### Amerant Bank

Core competitive takeaway onto IBS platform

## MERCHANT

### Aerolíneas Argentinas

Differentiated capabilities for intl. Travel & Airline vertical

### Netflix

Expands relationship with AuthMax Preferred

## CAPITAL MARKETS

### Franklin Templeton

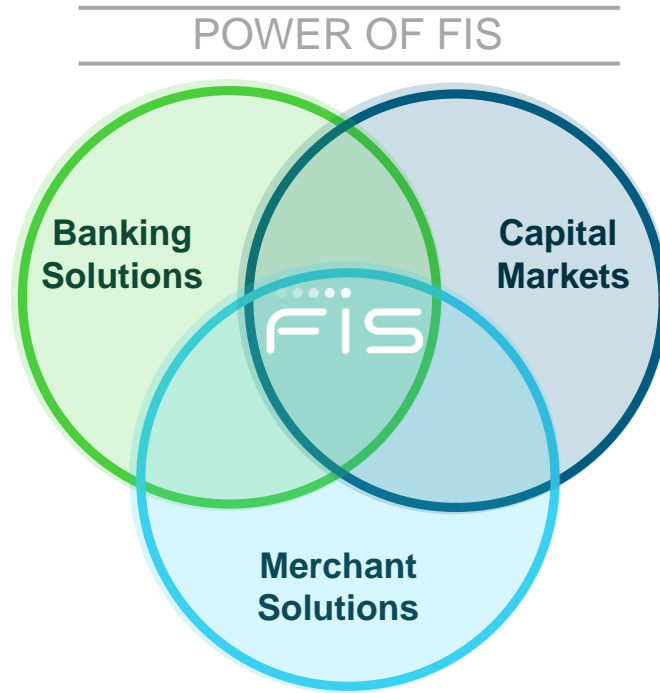
Establishes global Transfer Agency solution

### Global Investment Bank

Middle and back-office migration to FIS Cleared Derivatives

# COMPONENTIZED CAPABILITIES DRIVING DIFFERENTIATION

Creating customizable client experiences by integrating solutions across our operating segments



## CUSTOMIZABLE CLIENT EXPERIENCES

### EMBEDDED FINANCE

Deposits, lending, loyalty, stored value

### ACQUIRING

Global, online, offline or omni

### TREASURY

Cash management

### GLOBAL MONEY MOVEMENT

ACH, Wire, A2A or Real-time Payments

### ISSUING

Physical, virtual and multi-wallet capability

### B2B

AR/AP Automation and ERP integration

amazon.com

Capital One

experian

Flutter

H&R BLOCK

Klarna. PayPal

PORSCHE

Vanguard

FIS

# AWARDS AND PRIORITIES

Focused on enhancing our client experience, new product innovation and shareholder value

## 2021 AWARDS



## 2022 PRIORITIES

- ❑ Componentize architecture and deliver compelling new solutions utilizing capabilities across all operating segments
- ❑ Expand into high-growth verticals capturing incremental TAM in under penetrated markets
- ❑ Generate exceptional growth and free cash flow to maximize shareholder returns

**POSITIONING FIS AS THE DESTINATION FOR FINANCIAL EMPOWERMENT**





# UNLOCKING THE POWER OF FIS

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# EXPANDING OUR ECOMMERCE VALUE PROPOSITION

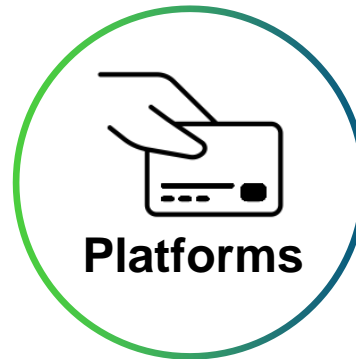
We are expanding our eCommerce offerings to address high-growth Platform and SMB opportunities



 Sophisticated capabilities for complex multinationals

 Geographic expansion providing new TAM

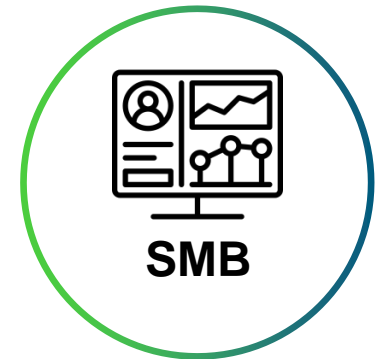
 Best-in-class auth / fraud outcomes



 Monetization of payments embedded within software

 Robust embedded finance capabilities

[ ] Payrix



 Automated onboarding through Access Worldpay

 Leveraging software-led partnership network

 Attractive new TAM opportunity

**AGGRESSIVELY PURSUING TAM EXPANSION OPPORTUNITIES**

# FIS IS A LEADER IN CRYPTO

1

## COMMERCIAL LEADERSHIP

>\$20B

“Card-to-Crypto”<sup>©</sup> TPV

4 of 5

Top Crypto exchanges<sup>1</sup>

100%

Logo retention<sup>2</sup>

2

## PRODUCT LEADERSHIP

46

“Crypto-friendly”  
domestic acquiring markets

14

“Crypto-friendly”  
payment methods



First to offer ApplePay  
for Crypto

CRYPTO A.M.

Crypto Payment Service  
Provider of the Year

3

## INNOVATION LEADERSHIP



Powering leading NFT  
and Web3 companies



Launching direct USD Coin  
(“USDC”) settlement



kraken

Bitstamp

coinbase



crypto.com

GEMINI

BANXA



<sup>1</sup> Based on Coinranking.com Trading Volume as of Jan 21, 2022  
<sup>2</sup> Excluding involuntary churn



# **FINANCIAL RESULTS & GUIDANCE**

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# CONSOLIDATED 4Q FINANCIAL RESULTS

## 4Q 2021 RESULTS

- Revenue grew 11% reflecting strong operating segment growth
- Adjusted EBITDA margin expanded 120 basis points (bps) over the prior year to 46.4%, and Adjusted EPS grew 19% to \$1.92<sup>1</sup>

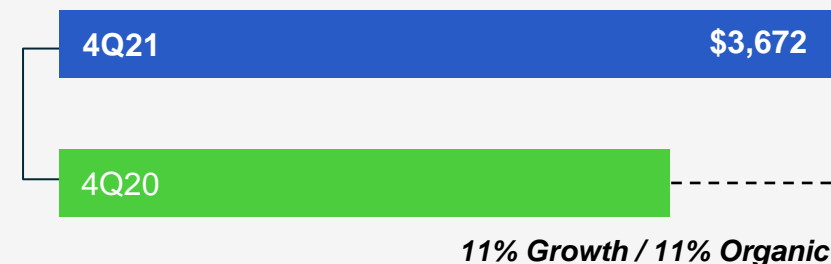
## SEGMENT RESULTS

- **Banking** revenue grew 8%, primarily driven by 7% recurring revenue growth and contribution from new sales
- **Merchant vs. 4Q20** revenue grew 19%, accelerating 5 points sequentially
- **Merchant vs. 4Q19** revenue grew 13%, decelerating 3 points sequentially, primarily due to impacts from the Omicron variant in the UK and on SMBs<sup>2</sup>
- **Capital Markets** revenue grew 8%, primarily due to strong recurring revenue growth and continued sales execution

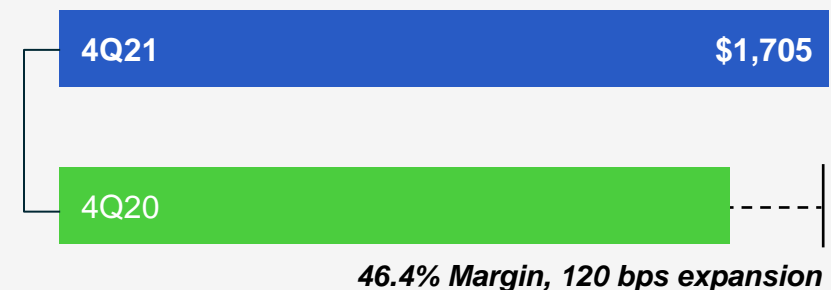
## STRONG SALES EXECUTION

- Backlog increased 8% organically to \$23 billion on strong client demand
- Changing buying preferences driving more interest in broad mega-deals

## REVENUE (\$ in millions)



## ADJUSTED EBITDA (\$ in millions)



## ADJUSTED EPS



1. Excluding share-based compensation, Adjusted EBITDA was \$1,745 million with a 47.5% margin, and Adjusted EPS was \$1.98

2. Adjusted revenue growth vs. 2019 reflects a \$32 million revenue adjustment in 4Q and full year 2019 to conform the basis of presentation to that of pre-acquisition Worldpay across all periods presented  
For a description of non-GAAP measures and a reconciliation of GAAP to non-GAAP measures, see Appendix.



# CONSOLIDATED FULL YEAR FINANCIAL RESULTS

## FULL YEAR 2021 RESULTS

- Revenue grew 11% as reported, exceeding the company's mid-term organic revenue growth target of 7-9%
- Adjusted EBITDA margin expanded 220 basis points (bps) over the prior year to 44.1% resulting in Adjusted EPS of \$6.55<sup>1</sup>

## SEGMENT RESULTS

- **Banking** revenue grew 8%, accelerating from 3% in 2020, primarily due to new sales execution and ramping new client wins
- **Merchant** revenue grew 19%, accelerating from (9)%<sup>2</sup> in 2020, primarily due to pandemic recovery and continued growth in Global eCommerce
- **Capital Markets** revenue grew 8%, accelerating from 2% in 2020, primarily due to strong recurring revenue growth and sales execution

## FINAL SYNERGY RESULTS

- **Revenue synergies** of approximately \$750 million on an annual run-rate basis exceeded our initial \$500 million target by 50%
- **Expense synergies** more than doubled our initial \$400 million target, reaching approximately \$900 million on an annual run-rate basis

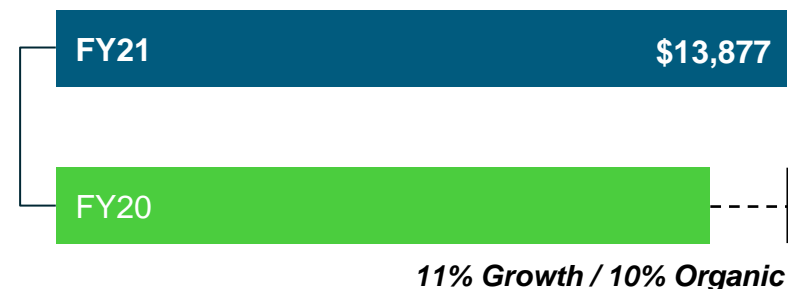
1. Excluding share-based compensation, Adjusted EBITDA was \$6,259 million with a 45.1% margin and Adjusted EPS was \$6.75

2. Proforma for the Worldpay acquisition

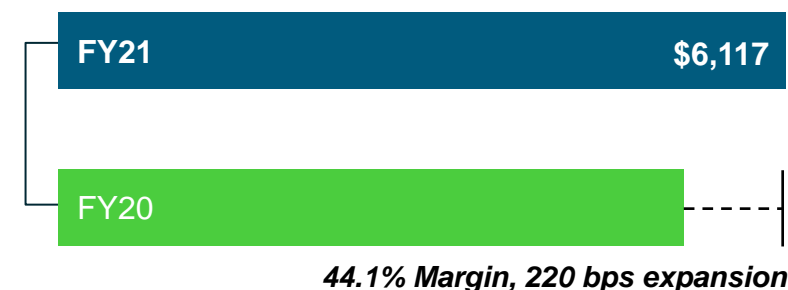
\* Synergies are shown on an annual run-rate basis.

For a description of non-GAAP measures and a reconciliation of GAAP to non-GAAP measures, see Appendix.

## REVENUE (\$ in millions)



## ADJUSTED EBITDA (\$ in millions)



## ADJUSTED EPS



# STRONG BALANCE SHEET AND FREE CASH FLOW

RETURN OF CAPITAL	FY 2021
Free Cash Flow	\$3.6B
Dividends Paid	\$961M
Shares Repurchased	15M
Share Repurchase Amount	\$2B

STRONG BALANCE SHEET	FY 2021
Total Debt	\$20.4B
Weighted Average Interest Rate	0.9%
Leverage Ratio	3.25x
Target Leverage Ratio	<3.0x

## Achieved significant milestones in 2021:

- Executed \$2 billion of share repurchases and increased March 2022 dividend by 21%
- Utilized 4Q Free Cash Flow to acquire Payrix
- Executed \$5.5B debt refinancing to achieve a weighted average interest rate of 0.9%

**FREE CASH FLOW CONVERSION OF 26% OF REVENUE**

# 2022 GUIDANCE

(\$ millions, except per share data)

METRICS	1Q 2022	FY 2022
Revenue	\$3,420 - \$3,450	\$14,780 - \$14,925
<i>Organic Revenue Growth</i>	7% - 8%	7% - 9%
Adjusted EBITDA	\$1,405 - \$1,420	\$6,625 - \$6,700
<i>Adjusted EBITDA Margin</i>	~41%	~45%
<i>Margin Expansion</i>	~50 bps	~50 - 100 bps
Adjusted EPS	\$1.44 - \$1.47	\$7.25 - \$7.37
<i>Year-over-year Growth</i>	11% - 13%	11% - 13%

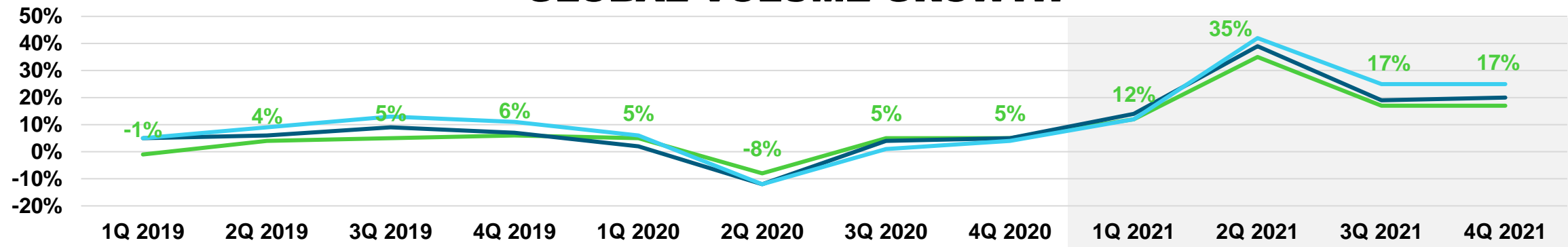


# **MERCHANT DEEP DIVE**

# MERCHANT VOLUME GROWTH VS. 2020 COMPARED TO NETWORKS

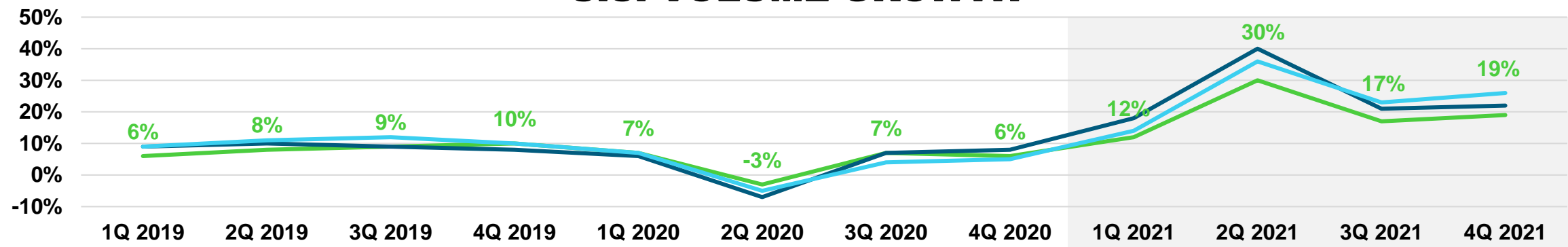
FIS year-over-year growth tracking closely in-line with networks

## GLOBAL VOLUME GROWTH



Volume growth remains stable at the third quarter levels consistent with the networks

## U.S. VOLUME GROWTH



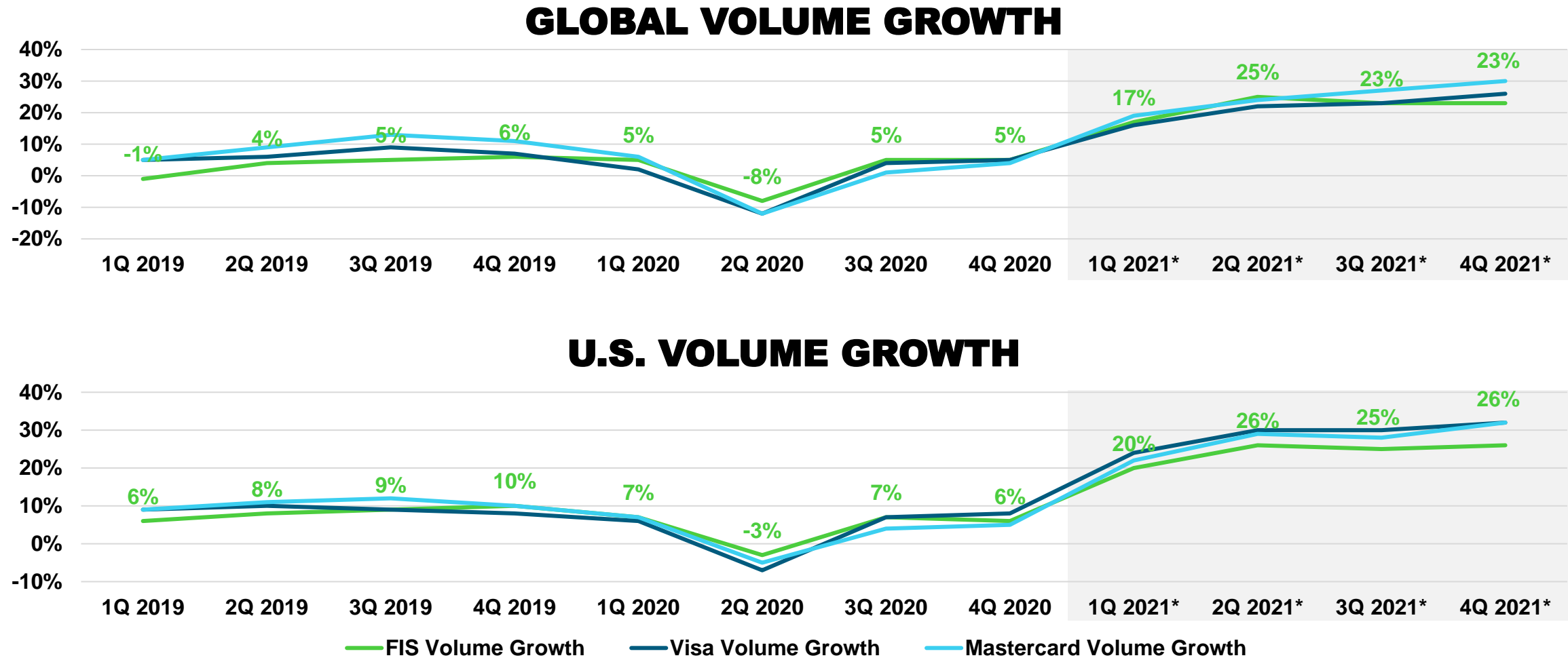
FIS Volume Growth Visa Volume Growth Mastercard Volume Growth

Volume growth accelerated modestly in the fourth quarter similar to the networks



# MERCHANT VOLUME GROWTH VS. 2019 COMPARED TO NETWORKS

FIS U.S. Volume Growth accelerated 100 bps sequentially, and FIS Global Volume Growth remained constant at +23% primarily due to significant Omicron impact on UK volumes



# PANDEMIC RECOVERY ONGOING

Omicron variant slowed – but did not stop – continued pandemic recovery



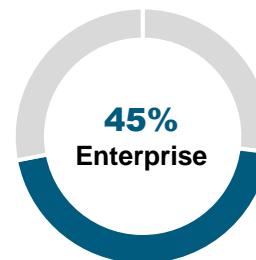
A leading global merchant acquirer before, during and after the pandemic

Unique eCommerce and Software-led capabilities



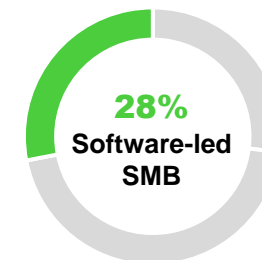
Digital only merchants with global ambitions and complex needs

Expand globally across countries, currencies and APMs



Physical merchants including NA Enterprise (>\$5M volume) and all International clients

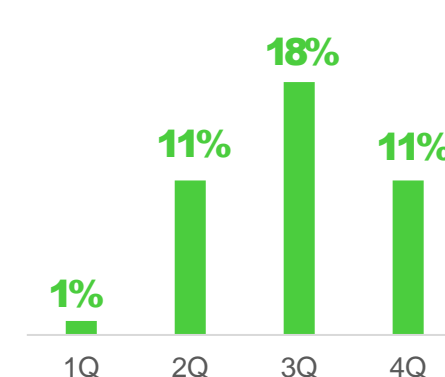
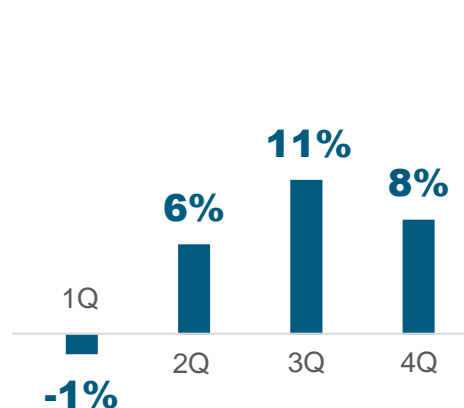
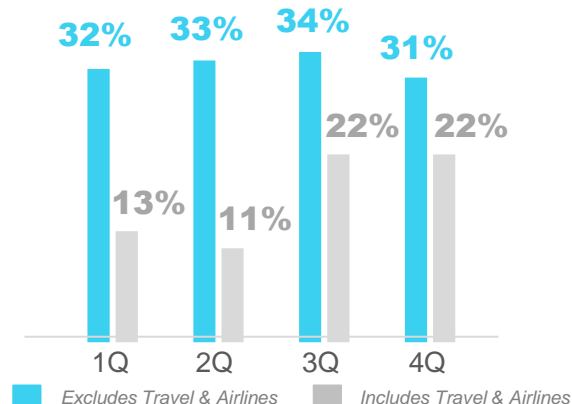
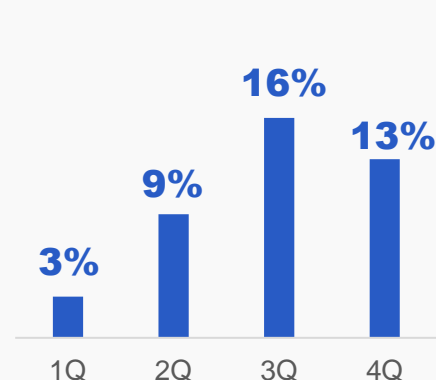
Develop innovative solutions to further enhance competitive position and benefit from scale



Small merchants with <\$5M annual volume

Software-led value prop. with differentiated vertical-specific capabilities

## PROFORMA REVENUE GROWTH VS. 2019<sup>3</sup>



# GLOBAL ECOMMERCE

Track record of success with our ability to solve the most complex client problems



**2021 Global eCom Revenue**  
\$ billions



**4Q Revenue Growth**  
*Excluding Travel & Airlines*  
vs. 4Q 2019



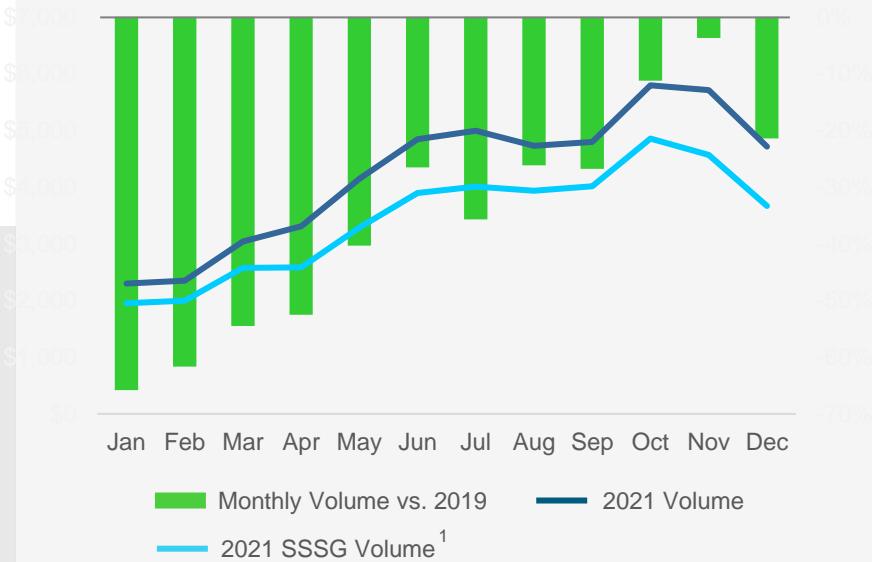
**4Q Revenue Growth**  
*Including Travel & Airlines*  
vs. 4Q 2019

## YEAR-END REVIEW

Geographic expansion supported new wins  
Steady improvement in Travel & Airlines pre-Omicron  
Expanding into new verticals to capture Merchant TAM

## Monthly Travel Volumes vs. 2019

Travel accelerated through November, primarily driven by growth in cross-border then pulled back to May levels in December



1. Acronyms: Same Store Sales Growth (SSSG).

# ENTERPRISE

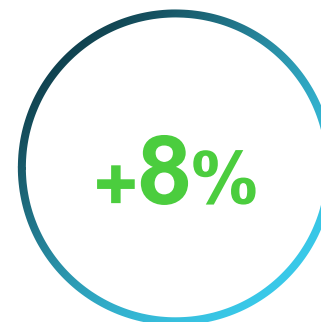
Uniquely positioned to support large enterprise clients by creating global expansion opportunities



2021 Enterprise Revenue  
\$ billions



4Q Revenue Growth  
vs. 2020



4Q Revenue Growth<sup>1</sup>  
vs. 2019

## YEAR-END REVIEW

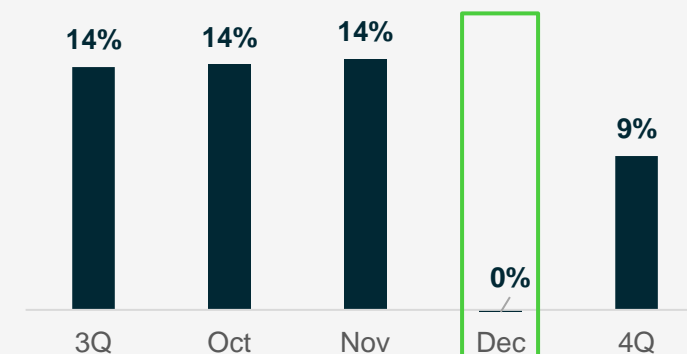
Enterprise rebounded strongly through 2021

Evidence of Omicron impact in the UK

Earlier holiday spending in the U.S. during the fourth quarter

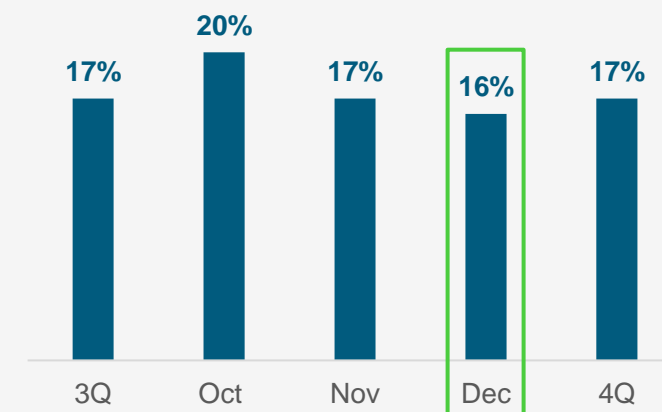
## INTERNATIONAL (UK) GROWTH

Effects of Omicron in Dec. directly impacted Q4 growth



## U.S. ENTERPRISE GROWTH

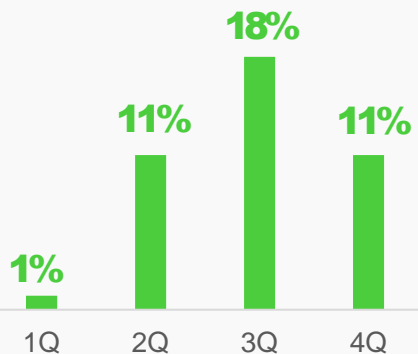
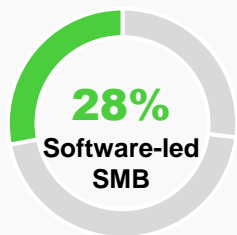
Minimal impact from Omicron in Dec. within the U.S.



# SOFTWARE-LED SMALL AND MEDIUM-SIZED BUSINESS (SMB)

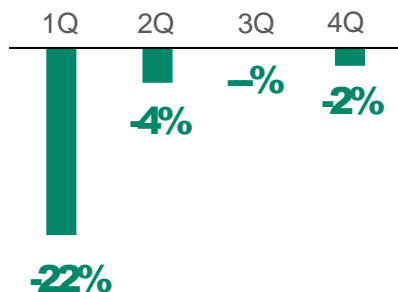
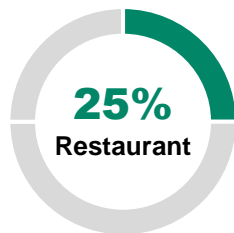
SMB growth impacted by Omicron during the back half of 4Q

## PROFORMA REVENUE GROWTH VS 2019<sup>1,2</sup>

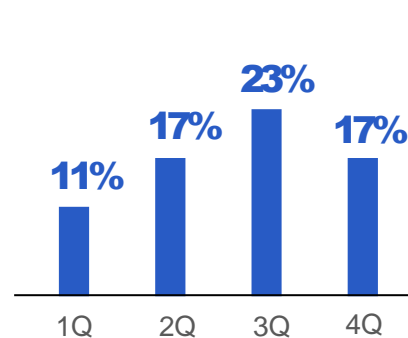
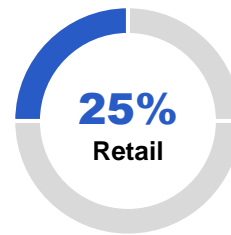


Small merchants with  
<\$5M annual volume

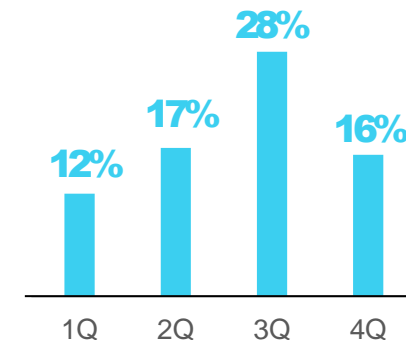
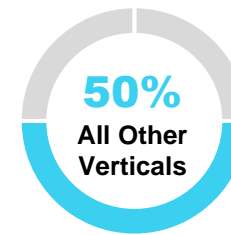
Software-led value prop.  
with differentiated vertical-  
specific capabilities



Growth in restaurant  
impacted by the rise  
in COVID-19 cases  
globally



Retail SMB trends mirror  
market trends reflecting  
challenges from  
Omicron during the back  
half of the quarter



Continued growth in  
Services and Financials  
despite pandemic headwinds,  
ongoing supply chain delays  
and reprioritization of essential  
vs. discretionary spend  
amongst consumers

Acronyms: North America (NA); Small and Medium Sized Business (SMB)

1. Pies represent Merchant revenue mix (2021) by client type level.

2. Adjusted revenue growth vs. 2019 reflects revenue adjustment in 4Q and full year 2019 to conform the basis of presentation to that of pre-acquisition Worldpay across all periods presented




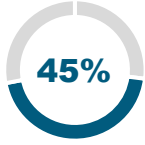
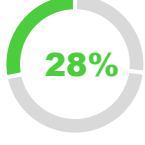

# SUMMARY: GLOBAL ACQUIRING TAM ENABLES DOUBLE-DIGIT MERCHANT GROWTH

Diverse business mix across high-growth TAM supports mid-term revenue growth outlook

## GLOBAL ACQUIRING TAM<sup>1</sup>

2021 TAM  
**\$50B**

TAM CAGR  
**8-10%**

	TAM CAGR <sup>1</sup> 2021 - 2024	FIS MIX 2021 Revenue Mix	FIS OUTLOOK
Global eCommerce	13-15%		Above TAM growth due to multinational revenue mix and SMB opportunity
Enterprise	4-7%		In-line to above TAM growth with international expansion opportunity
Software-led SMB	7-9%		In-line with TAM as FIS strategy and SMB revenue shifts to eCom
Global Acquiring Market	8-10%		Above TAM growth primarily due to increasing Global eCom revenue mix

TAM CAGR SUPPORTS FIS OUTLOOK FOR DOUBLE-DIGIT MERCHANT GROWTH



# APPENDIX

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# 1Q 2022 GUIDANCE – ADDITIONAL ASSUMPTIONS

(\$ millions)

METRICS	1Q 2022 GUIDANCE
F/X Impact to Revenue	Immaterial
Corporate and Other Revenue	~\$70
Depreciation and Amortization <i>(Excluding Purchase Price Amortization)</i>	~\$310
Net Interest Expense	~\$48 - \$50
Effective Tax Rate	~15.0%
Weighted Average Shares Outstanding	~616M

# FY 2022 GUIDANCE – ADDITIONAL ASSUMPTIONS

(\$ millions)

METRICS	FY 2022 GUIDANCE
Negative F/X Impact to Revenue	~\$50M
Corporate and Other Revenue	~\$305
Depreciation and Amortization <i>(Excluding Purchase Price Amortization)</i>	~\$1,230
Net Interest Expense	~\$190 - \$200
Effective Tax Rate	~15.0%
Weighted Average Shares Outstanding	~609M

# FORWARD-LOOKING STATEMENTS

This presentation and today's webcast contain "forward-looking statements" within the meaning of the U.S. federal securities laws. Statements that are not historical facts, including statements about anticipated financial outcomes, including any earnings guidance or projections of the Company, projected revenue or expense synergies, business and market conditions, outlook, foreign currency exchange rates, deleveraging plans, expected dividends and share repurchases, the Company's sales pipeline and anticipated profitability and growth, as well as other statements about our expectations, beliefs, intentions, or strategies regarding the future, or other characterizations of future events or circumstances, are forward-looking statements. These statements relate to future events and our future results and involve a number of risks and uncertainties. Forward-looking statements are based on management's beliefs as well as assumptions made by, and information currently available to, management.

Actual results, performance or achievement could differ materially from those contained in these forward-looking statements. The risks and uncertainties to which forward-looking statements are subject include the following, without limitation:

- the outbreak or recurrence of the novel coronavirus and any related variants ("COVID-19") and measures to reduce its spread, including the impact of governmental or voluntary actions such as business shutdowns and stay-at-home orders in certain geographies;
- the duration, including any recurrence, of the COVID-19 pandemic and its impacts, including reductions in consumer and business spending, and instability of the financial markets in heavily impacted areas across the globe;
- the economic and other impacts of COVID-19 on our clients which affect the sales of our solutions and services and the implementation of such solutions;
- the risk of losses in the event of defaults by merchants (or other parties) to which we extend credit in our card settlement operations or in respect of any chargeback liability, either of which could adversely impact liquidity and results of operations;
- changes in general economic, business and political conditions, including those resulting from COVID-19 or other pandemics, intensified international hostilities, acts of terrorism, changes in either or both the United States and international lending, capital and financial markets and currency fluctuations;
- the risk that acquired businesses will not be integrated successfully or that the integration will be more costly or more time-consuming and complex than anticipated;
- the risk that cost savings and other synergies anticipated to be realized from acquisitions may not be fully realized or may take longer to realize than expected;
- the risks of doing business internationally;
- the effect of legislative initiatives or proposals, statutory changes, governmental or other applicable regulations and/or changes in industry requirements, including privacy and cybersecurity laws and regulations;
- the risks of reduction in revenue from the elimination of existing and potential customers due to consolidation in, or new laws or regulations affecting, the banking, retail and financial services industries or due to financial failures or other setbacks suffered by firms in those industries;
- changes in the growth rates of the markets for our solutions;
- the amount, declaration and payment of future dividends is at the discretion of our Board of Directors and depends on, among other things, our investment opportunities, results of operations, financial condition, cash requirements, future prospects, the duration and impact of the COVID-19 pandemic, and other factors that may be considered relevant by our Board of Directors, including legal and contractual restrictions;
- failures to adapt our solutions to changes in technology or in the marketplace;
- internal or external security breaches of our systems, including those relating to unauthorized access, theft, corruption or loss of personal information and computer viruses and other malware affecting our software or platforms, and the reactions of customers, card associations, government regulators and others to any such events;
- the risk that implementation of software, including software updates, for customers or at customer locations or employee error in monitoring our software and platforms may result in the corruption or loss of data or customer information, interruption of business operations, outages, exposure to liability claims or loss of customers;
- the reaction of current and potential customers to communications from us or regulators regarding information security, risk management, internal audit or other matters;
- the risk that policies and resulting actions of the current administration in the U.S. may result in additional regulations and executive orders, as well as additional regulatory and tax costs;



# FORWARD-LOOKING STATEMENTS

- competitive pressures on pricing related to the decreasing number of community banks in the U.S., the development of new disruptive technologies competing with one or more of our solutions, increasing presence of international competitors in the U.S. market and the entry into the market by global banks and global companies with respect to certain competitive solutions, each of which may have the impact of unbundling individual solutions from a comprehensive suite of solutions we provide to many of our customers;
- the failure to innovate in order to keep up with new emerging technologies, which could impact our solutions and our ability to attract new, or retain existing, customers;
- an operational or natural disaster at one of our major operations centers;
- failure to comply with applicable requirements of payment networks or changes in those requirements;
- fraud by merchants or bad actors; and
- other risks detailed in the “Risk Factors” and other sections of our Annual Report on Form 10-K for the fiscal year ended December 31, 2020, in our quarterly reports on Form 10-Q and in our other filings with the Securities and Exchange Commission.

Other unknown or unpredictable factors also could have a material adverse effect on our business, financial condition, results of operations and prospects. Accordingly, readers should not place undue reliance on these forward-looking statements. These forward-looking statements are inherently subject to uncertainties, risks and changes in circumstances that are difficult to predict. Except as required by applicable law or regulation, we do not undertake (and expressly disclaim) any obligation and do not intend to publicly update or review any of these forward-looking statements, whether as a result of new information, future events or otherwise.

# FIS USE OF NON-GAAP FINANCIAL INFORMATION

Generally Accepted Accounting Principles (GAAP) is the term used to refer to the standard framework of guidelines for financial accounting in the United States. GAAP includes the standards, conventions, and rules accountants follow in recording and summarizing transactions and in the preparation of financial statements. In addition to reporting financial results in accordance with GAAP, we have provided certain non-GAAP financial measures.

These non-GAAP measures include constant currency revenue, organic revenue growth, adjusted revenue growth vs. 2019, adjusted EBITDA, adjusted EBITDA margin, adjusted net earnings, adjusted EPS, free cash flow, and organic backlog growth. These non-GAAP measures may be used in this release and/or in the attached supplemental financial information.

We believe these non-GAAP measures help investors better understand the underlying fundamentals of our business. As further described below, the non-GAAP revenue and earnings measures presented eliminate items management believes are not indicative of FIS' operating performance. The constant currency and organic revenue growth measures adjust for the effects of exchange rate fluctuations, while organic revenue growth also adjusts for acquisitions and divestitures and excludes revenue from Corporate and Other, giving investors further insight into our performance. Adjusted revenue growth vs. 2019 adjusts 4Q and full year 2019 revenue to conform FIS' accounting determinations to those of pre-acquisition Worldpay to ensure consistency with growth measures previously provided and across the annual period shown. Finally, free cash flow provides further information about the ability of our business to generate cash. For these reasons, management also uses these non-GAAP measures in its assessment and management of FIS' performance.

As described below, our Adjusted EBITDA and Adjusted Net Earnings measures also exclude incremental and direct costs resulting from the COVID-19 pandemic. Management believes that this adjustment may help investors understand the longer-term fundamentals of our underlying business.

Constant currency revenue represents reported operating segment revenue excluding the impact of fluctuations in foreign currency exchange rates in the current period.

Organic revenue growth is constant currency revenue, as defined above, for the current period compared to an adjusted revenue base for the prior period, which is adjusted to add pre-acquisition revenue of acquired businesses for a portion of the prior year matching the portion of the current year for which the business was owned, and subtract pre-divestiture revenue for divested businesses for the portion of the prior year matching the portion of the current year for which the business was not owned, for any acquisitions or divestitures by FIS. When referring to organic revenue growth, revenues from our Corporate and Other segment, which is comprised of revenue from non-strategic businesses, are excluded.

Adjusted EBITDA reflects net earnings before interest, other income (expense), taxes, equity method investment earnings (loss), and depreciation and amortization, and excludes certain costs and other transactions that management deems non-operational in nature, the removal of which improves comparability of operating results across reporting periods. It also excludes incremental and direct costs resulting from the COVID-19 pandemic. This measure is reported to the chief operating decision maker for purposes of making decisions about allocating resources to the segments and assessing their performance. For this reason, adjusted EBITDA, as it relates to our segments, is presented in conformity with Accounting Standards Codification 280, Segment Reporting, and is excluded from the definition of non-GAAP financial measures under the Securities and Exchange Commission's Regulation G and Item 10(e) of Regulation S-K.

Adjusted EBITDA margin reflects adjusted EBITDA, as defined above, divided by revenue.

Adjusted net earnings excludes the impact of certain costs and other transactions which management deems non-operational in nature, the removal of which improves comparability of operating results across reporting periods. It also excludes the impact of purchase price amortization of acquired intangible assets and equity method investment earnings (loss), both of which are recurring. It also excludes incremental and direct costs resulting from the COVID-19 pandemic.

Adjusted EPS reflects adjusted net earnings, as defined above, divided by weighted average diluted shares outstanding.

Adjusted revenue growth vs. 2019 reflects revenue growth after adjusting revenue reported in comparative periods to conform FIS' accounting determinations to those of pre-acquisition Worldpay to ensure consistency with growth measures previously provided and across the annual period shown.

Free cash flow reflects net cash provided by operating activities, adjusted for the net change in settlement assets and obligations and excluding certain transactions that are closely associated with non-operating activities or are otherwise non-operational in nature and not indicative of future operating cash flows, including incremental and direct costs resulting from the COVID-19 pandemic, less capital expenditures excluding capital expenditures related to the Company's new headquarters. Free cash flow does not represent our residual cash flow available for discretionary expenditures, since we have mandatory debt service requirements and other non-discretionary expenditures that are not deducted from the measure.

Organic backlog growth reflects the increase in current period-end backlog compared to the prior period end excluding Corporate and Other and adjusted for acquisitions and divestitures and certain changes in estimates, as applicable to the calculation. Backlog reflects the approximate transaction price allocated to the remaining unfulfilled performance obligations estimated to be recognized as revenue in the future excluding Merchant Solutions, as reported in the notes to the GAAP financial statements.

Any non-GAAP measures should be considered in context with the GAAP financial presentation and should not be considered in isolation or as a substitute for GAAP measures. Further, FIS' non-GAAP measures may be calculated differently from similarly titled measures of other companies. Reconciliations of these non-GAAP measures to related GAAP measures, including footnotes describing the specific adjustments, are provided in the attached schedules and in the Investor Relations section of the FIS website, [www.fisglobal.com](http://www.fisglobal.com).

# RECONCILIATION OF GAAP TO NON-GAAP FINANCIALS

(\$ millions, unaudited)

	THREE MONTHS ENDED DECEMBER 31, 2021				
	MERCHANT SOLUTIONS	BANKING SOLUTIONS	CAPITAL MARKET SOLUTIONS	CORPORATE AND OTHER	TOTAL
Revenue	\$1,193	\$1,667	\$716	\$96	\$3,672
FX	(2)	3	1	1	4
Constant Currency Revenue	\$1,191	\$1,671	\$717	\$97	\$3,676
	THREE MONTHS ENDED DECEMBER 31, 2020				
	MERCHANT SOLUTIONS	BANKING SOLUTIONS	CAPITAL MARKET SOLUTIONS	CORPORATE AND OTHER	TOTAL
Revenue	\$1,003	\$1,551	\$663	\$99	\$3,316
Organic Growth <sup>1</sup>	19%	8%	8%		11%

<sup>1</sup> Organic growth excludes the impact of foreign currency exchange rates in the current period, acquisition or divestiture impact from the prior period, as applicable, and Corporate and Other revenue from the current and prior periods. There were no acquisition or divestiture impacts to our operating segments' organic revenue growth in 4Q 2021. Amounts in table may not sum or calculate due to rounding.

# RECONCILIATION OF GAAP TO NON-GAAP FINANCIALS

(\$ millions, unaudited)

	YEAR ENDED DECEMBER 31, 2021				
	MERCHANT SOLUTIONS	BANKING SOLUTIONS	CAPITAL MARKET SOLUTIONS	CORPORATE AND OTHER	TOTAL
Revenue	\$4,496	\$6,396	\$2,624	\$361	\$13,877
FX	(72)	(18)	(26)	(2)	(118)
Constant Currency Revenue	\$4,424	\$6,379	\$2,597	\$359	\$13,759
	YEAR ENDED DECEMBER 31, 2020				
	MERCHANT SOLUTIONS	BANKING SOLUTIONS	CAPITAL MARKET SOLUTIONS	CORPORATE AND OTHER	TOTAL
Revenue	\$3,767	\$5,944	\$2,440	\$401	\$12,552
Organic Growth <sup>1</sup>	17%	7%	6%		10%

<sup>1</sup> Organic growth excludes the impact of foreign currency exchange rates in the current period, acquisition or divestiture impact from the prior period, as applicable, and Corporate and Other revenue from the current and prior periods. There were no acquisition or divestiture impacts to our operating segments' organic revenue growth in full year 2021. Amounts in table may not sum or calculate due to rounding.

# RECONCILIATION OF GAAP TO NON-GAAP FINANCIALS

(\$ millions, unaudited)

	THREE MONTHS ENDED DECEMBER 31, 2021
Net cash provided by operating activities	\$961
Non-GAAP adjustments:	
Acquisition, integration and other payments	139
Settlement activity	75
Adjusted cash flows from operations	\$1,175
Capital expenditures	(330)
<b>Free cash flow</b>	<b>\$845</b>
	THREE MONTHS ENDED DECEMBER 31, 2020
Net cash provided by operating activities	\$1,417
Non-GAAP adjustments:	
Acquisition, integration and other payments	109
Settlement activity	(268)
Adjusted cash flows from operations	\$1,258
Capital expenditures	(281)
<b>Free cash flow</b>	<b>\$977</b>

# RECONCILIATION OF GAAP TO NON-GAAP FINANCIALS

(\$ millions, unaudited)

	YEAR ENDED DECEMBER 31, 2021
Net cash provided by operating activities	\$4,810
Non-GAAP adjustments:	
Acquisition, integration and other payments	523
Settlement activity	(653)
Adjusted cash flows from operations	\$4,680
Capital expenditures	(1,127)
<b>Free cash flow</b>	<b>\$3,553</b>
	YEAR ENDED DECEMBER 31, 2020
Net cash provided by operating activities	\$4,442
Non-GAAP adjustments:	
Acquisition, integration and other payments	545
Settlement activity	(862)
Adjusted cash flows from operations	\$4,125
Capital expenditures	(1,088)
<b>Free cash flow</b>	<b>\$3,037</b>

# RECONCILIATION OF GAAP TO NON-GAAP FINANCIALS

(\$ millions, unaudited)

	THREE MONTHS ENDED DECEMBER 31,		
	2021	2019	Growth
Revenue	\$1,193	\$1,090	9%
Adjustment			4%
Adjusted revenue growth vs. 2019 <sup>1</sup>			13%
	YEAR ENDED DECEMBER 31,		
	2021	2019	Growth
Revenue	\$4,496	\$4,113	9%
Adjustment			1%
Adjusted revenue growth vs. 2019 <sup>1</sup>			10%



# RECONCILIATION OF GAAP TO NON-GAAP FINANCIALS

(\$ millions, unaudited)

	THREE MONTHS ENDED DECEMBER 31,	
	2021	2020
Net earnings (loss) attributable to FIS common stockholders	\$291	\$103
Provision (benefit) for income taxes	125	2
Interest expense, net	46	82
Other, net	(7)	(20)
Operating income, as reported	\$455	\$167
Depreciation and amortization, excluding purchase accounting amortization	332	258
Non-GAAP adjustments:		
Purchase accounting amortization	701	694
Acquisition, integration and other costs	217	243
Asset impairments	-	136
<b>Adjusted EBITDA</b>	<b>\$1,705</b>	<b>\$1,498</b>

# RECONCILIATION OF GAAP TO NON-GAAP FINANCIALS

(\$ millions, unaudited)

	YEAR ENDED DECEMBER 31,	
	2021	2020
Net earnings (loss) attributable to FIS common stockholders	\$417	\$158
Provision (benefit) for income taxes	371	96
Interest expense, net	214	334
Other, net	53	(36)
Operating income, as reported	\$1,055	\$552
Depreciation and amortization, excluding purchase accounting amortization	1,251	964
Non-GAAP adjustments:		
Purchase accounting amortization	2,764	2,750
Acquisition, integration and other costs	845	858
Asset impairments	202	136
<b>Adjusted EBITDA</b>	<b>\$6,117</b>	<b>\$5,260</b>

# RECONCILIATION OF GAAP TO NON-GAAP FINANCIALS

(\$ millions, unaudited)

	THREE MONTHS ENDED DECEMBER 31,	
	2021	2020
Earnings before income taxes and equity method investment earnings (loss)	\$416	\$102
(Provision) benefit for income taxes	(125)	(2)
Equity method investment earnings (loss)	-	2
Net (earnings) loss attributable to noncontrolling interest	-	1
Net earnings (loss) attributable to FIS common stockholders	\$291	\$103
Non-GAAP adjustments:		
Purchase accounting amortization	701	694
Acquisition, integration and other costs	268	201
Asset impairments	-	136
Non-operating (income) expense	(7)	(17)
Equity method investment (earnings) loss	-	(2)
Tax rate change	-	-
(Provision) benefit for income taxes on non-GAAP adjustments	(74)	(99)
Total non-GAAP adjustments	888	913
<b>Adjusted net earnings</b>	<b>\$1,179</b>	<b>\$1,016</b>
Net earnings per share – diluted attributable to FIS common stockholders	\$0.47	\$0.16
Non-GAAP adjustments:		
Purchase accounting amortization	1.14	1.11
Acquisition, integration and other costs	0.44	0.32
Asset impairments	-	0.22
Non-operating (income) expense	(0.01)	(0.03)
Equity method investment (earnings) loss	-	-
Tax rate change	-	-
(Provision) benefit for income taxes on non-GAAP adjustments	(0.12)	(0.16)
<b>Adjusted net earnings</b>	<b>\$1.92</b>	<b>\$1.62</b>
Weighted average shares outstanding-diluted	614	628

Amounts may not sum or calculate due to rounding.

# RECONCILIATION OF GAAP TO NON-GAAP FINANCIALS

(\$ millions, unaudited)

	YEAR ENDED DECEMBER 31,	
	2021	2020
Earnings before income taxes and equity method investment earnings (loss)	\$789	\$266
(Provision) benefit for income taxes	(371)	(96)
Equity method investment earnings (loss)	6	(6)
Net (earnings) loss attributable to noncontrolling interest	(7)	(6)
Net earnings (loss) attributable to FIS common stockholders	\$417	\$158
Non-GAAP adjustments:		
Purchase accounting amortization	2,764	2,750
Acquisition, integration and other costs	956	822
Asset impairments	202	136
Non-operating (income) expense	52	(48)
Equity method investment (earnings) loss	(6)	6
Tax rate change	178	103
(Provision) benefit for income taxes on non-GAAP adjustments	(497)	(504)
Total non-GAAP adjustments	3,649	3,265
<b>Adjusted net earnings</b>	<b>\$4,066</b>	<b>\$3,423</b>
Net earnings per share – diluted attributable to FIS common stockholders	\$0.67	\$0.25
Non-GAAP adjustments:		
Purchase accounting amortization	4.45	4.39
Acquisition, integration and other costs	1.54	1.31
Asset impairments	0.33	0.22
Non-operating (income) expense	0.08	(0.08)
Equity method investment (earnings) loss	(0.01)	0.01
Tax rate change	0.29	0.16
(Provision) benefit for income taxes on non-GAAP adjustments	(0.80)	(0.80)
<b>Adjusted net earnings</b>	<b>\$6.55</b>	<b>\$5.46</b>
Weighted average shares outstanding-diluted	621	627

Amounts may not sum or calculate due to rounding.

# RECONCILIATION OF GAAP TO NON-GAAP FINANCIALS

(\$ billions, unaudited)

	DECEMBER 31,			
	2021	2020	CHANGE	GROWTH <sup>2</sup>
Backlog <sup>1</sup>	\$23.0	\$22.0	\$1.0	6%
Organic Adjustments <sup>3</sup>				2%
<b>Organic Backlog</b>				<b>8%</b>

<sup>1</sup> Backlog reflects the approximate transaction price allocated to the remaining unfulfilled performance obligations estimated to be recognized as revenue in the future excluding Merchant Solutions, as reported in the notes to the GAAP financial statements.

<sup>2</sup> Backlog growth percentage may not calculate due to rounding.

<sup>3</sup> Organic adjustments exclude Corporate and Other and include the impact of acquisitions or divestitures as well as certain revisions to estimates from the current and prior period.

# RECONCILIATION OF GAAP TO NON-GAAP FINANCIALS ON GUIDANCE

(unaudited)

	THREE MONTHS ENDED MARCH 31, 2022		TWELVE MONTHS ENDED DECEMBER 31, 2022	
	LOW	HIGH	LOW	HIGH
Net earnings per share-diluted attributable to FIS common stockholders	\$0.15	\$0.25	\$2.10	\$2.50
Estimated adjustments <sup>1</sup>	1.29	1.22	5.15	4.87
Adjusted net earnings per share-diluted attributable to FIS common stockholders	\$1.44	\$1.47	\$7.25	\$7.37



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